

EAST TENNESSEE INTERGROUP

Profit & Loss

July 1, 2020 through April 15, 2021

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 1 - 15, 21	TOTAL
Ordinary Income/Expense											
Income											
Contributions											
Group - Contributions	4,115.29	1,230.08	3,189.00	2,323.90	1,074.00	2,975.93	3,484.08	2,124.89	3,972.45	1,802.49	26,292.11
Individual- Contributions	2,129.10	375.22	461.49	178.47	66.92	691.69	184.67	84.29	144.97	135.01	4,451.83
Total Contributions	6,244.39	1,605.30	3,650.49	2,502.37	1,140.92	3,667.62	3,668.75	2,209.18	4,117.42	1,937.50	30,743.94
Other Types of Income											
Interest on Savings	0.09	0.09	0.09	0.10	0.11	0.11	0.11	0.11	0.13	0.00	0.94
Total Other Types of Income	0.09	0.09	0.09	0.10	0.11	0.11	0.11	0.11	0.13	0.00	0.94
Sales											
Gift Cards	0.00	0.00	0.00	0.00	0.00	60.00	-10.00	0.00	0.00	0.00	50.00
Sales Variance	0.00	0.00	0.00	0.00	0.00	313.27	1.36	0.00	0.00	0.00	314.63
Newsletter Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32.94	0.00	0.00	32.94
Sales - Other	2,118.58	1,672.33	3,419.14	3,405.88	2,369.17	2,734.12	1,852.60	2,470.34	2,272.79	1,180.05	23,495.00
Total Sales	2,118.58	1,672.33	3,419.14	3,405.88	2,369.17	3,107.39	1,843.96	2,503.28	2,272.79	1,180.05	23,892.57
Square Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4.26	0.00	-4.26
Total Income	8,363.06	3,277.72	7,069.72	5,908.35	3,510.20	6,775.12	5,512.82	4,712.57	6,386.08	3,117.55	54,633.19
Cost of Goods Sold											
Cost of Goods Sold	1,737.91	1,078.44	2,619.12	2,501.94	1,808.36	2,175.58	1,279.40	1,863.07	1,715.14	800.03	17,578.99
Total COGS	1,737.91	1,078.44	2,619.12	2,501.94	1,808.36	2,175.58	1,279.40	1,863.07	1,715.14	800.03	17,578.99
Gross Profit	6,625.15	2,199.28	4,450.60	3,406.41	1,701.84	4,599.54	4,233.42	2,849.50	4,670.94	2,317.52	37,054.20
Expense											
Merchant Fees											
PayPal Fees	3.09	2.98	0.00	0.00	0.00	0.66	0.00	1.75	0.59	0.00	9.07
Square Fees	48.94	49.72	77.06	65.31	74.31	100.73	41.39	70.93	64.29	42.98	635.66
Merchant Fees - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.04	0.00	4.04
Total Merchant Fees	52.03	52.70	77.06	65.31	74.31	101.39	41.39	72.68	68.92	42.98	648.77
Taxes											
Business & Property Taxes	0.00	152.00	0.00	12.48	0.00	0.00	0.00	0.00	0.00	0.00	164.48
Total Taxes	0.00	152.00	0.00	12.48	0.00	0.00	0.00	0.00	0.00	0.00	164.48
Liability Insurance	0.00	0.00	113.98	0.00	0.00	113.97	0.00	0.00	967.81	0.00	1,195.76
Training and Seminars											
ICAA	0.00	0.00	245.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	245.63
Total Training and Seminars	0.00	0.00	245.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	245.63
Miscellaneous Expenses											
Business Expenses	0.00	0.00	0.00	0.00	0.00	370.00	26.94	0.00	0.00	0.00	396.94
Total Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00	370.00	26.94	0.00	0.00	0.00	396.94
Facilities											
Website	0.00	0.00	0.00	0.00	0.00	203.88	0.00	0.00	0.00	0.00	203.88
Facilities and Equipment	0.00	0.00	0.00	0.00	33.99	100.00	0.00	0.00	0.00	0.00	133.99
Rent	775.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	775.00	6,975.00
Telephone	158.62	159.45	316.15	37.77	159.49	225.40	159.96	160.63	160.63	0.00	1,538.10
Computer and software	0.00	26.09	0.00	68.11	0.00	0.00	0.00	0.00	0.00	0.00	94.20
Total Facilities	933.62	960.54	1,091.15	880.88	968.48	1,304.28	159.96	935.63	935.63	775.00	8,945.17
Operations											
Business Registration Fees	40.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.92
Dues & Subscriptions	67.73	67.73	117.70	212.37	51.35	51.35	51.35	51.35	51.35	0.00	722.28
Postage & Delivery	4.50	0.00	40.00	197.06	2.00	112.80	0.00	10.01	67.01	0.00	433.38
Printing and Copying	128.49	0.00	153.83	0.00	0.00	250.47	0.00	0.00	0.00	0.00	530.79
Supplies	189.99	16.98	141.30	243.40	0.00	177.23	148.70	184.27	66.06	160.72	1,329.65
Total Operations	429.63	84.71	452.83	652.83	53.35	591.85	200.05	245.63	184.42	160.72	3,056.02
Contract Services											
Accounting Fees	0.00	0.00	0.00	256.25	0.00	0.00	0.00	0.00	0.00	0.00	256.25
Total Contract Services	0.00	0.00	0.00	256.25	0.00	0.00	0.00	0.00	0.00	0.00	256.25
Payroll Expenses	681.00	1,382.67	1,449.70	1,006.04	1,565.10	1,160.03	1,393.20	1,521.44	1,801.24	396.39	12,356.81
Total Expense	2,096.28	2,632.62	3,430.35	2,873.79	2,661.24	3,641.52	1,821.54	2,775.38	3,958.02	1,375.09	27,265.83
Net Ordinary Income	4,528.87	-433.34	1,020.25	532.62	-959.40	958.02	2,411.88	74.12	712.92	942.43	9,788.37
Net Income	4,528.87	-433.34	1,020.25	532.62	-959.40	958.02	2,411.88	74.12	712.92	942.43	9,788.37